

October 4, 2004

Mr. David Dorman  
AT&T Chairman and CEO  
One AT&T Way  
Bedminster, NJ 07921-0752

Dear Mr. Dorman:

As a physician and a member of the West Virginia Legislature, I find your action in closing the AT&T Call Center in Charleston insensitive and inappropriate. Many of the unfortunate employees have been loyal for years and are nearing retirement, which they will be denied because of this decision. Most of them are skilled and productive, yet at an age where smooth transition to another career will be quite difficult. As a physician, I am further concerned that many of them will also be losing their health insurance which has a devastating effect on the physical and mental health of those affected.

I passionately request that you reconsider your decision or in some way seek a solution that will better provide for these loyal employees.

Sincerely,

Dan Foster

DF/jlw

October 4, 2004

Mr. John Polumbo  
President  
AT&T Consumer  
340 Kenable Avenue  
Morristown, NJ 07921-0752

Dear Mr. Polumbo:

As a physician and a member of the West Virginia Legislature, I find your action in closing the AT&T Call Center in Charleston insensitive and inappropriate. Many of the unfortunate employees have been loyal for years and are nearing retirement, which they will be denied because of this decision. Most of them are skilled and productive, yet at an age where smooth transition to another career will be quite difficult. As a physician, I am further concerned that many of them will also be losing their health insurance which has a devastating effect on the physical and mental health of those affected.

I passionately request that you reconsider your decision or in some way seek a solution that will better provide for these loyal employees.

Sincerely,

Dan Foster

DF/jlw



David P. Condit  
Vice President, Law and State  
Government Affairs

Suite 1600  
1120 20th Street, N.W.  
Washington, DC 20036

October 13, 2004

The Honorable Dan Foster  
West Virginia House of Delegates  
Building 1, Room E-230  
Charleston, West Virginia 25305-3135

Dear Mr. Foster:

Dave Dorman asked me to respond to your letter to him of September 9. All of us at AT&T fully understand and share your disappointment in AT&T's decision to close our facility in Charleston, particularly since you and many others have been so supportive of AT&T's presence in West Virginia.

This decision, however, was not one AT&T wanted to make; rather, it was forced upon us by anti-competitive telecom policies at the federal level. Specifically, the Administration refused to appeal to the Supreme Court a critical decision handed down by the DC Circuit Court of Appeals in March. That decision overturned a ruling by the FCC which, consistent with the 1996 Telecommunications Act, had permitted access to the unbundled network elements (UNEs) of the local incumbents' monopoly facilities at reasonable prices. Because the Administration chose not to support its own FCC before the Supreme Court, Verizon and the other local Bell monopolies are now taking steps either to eliminate UNEs entirely or to increase UNE prices to prohibitive levels. This federal decision forced AT&T to announce that it would no longer actively compete for new residential customers using traditional local or long distance services.

To make matters worse, the Communications Workers of America (CWA), which represents thousands of AT&T employees, vigorously supported the incumbent monopolies and the Administration's policies, knowing full well the devastating effect their actions would have on their fellow CWA members employed by AT&T in West Virginia and elsewhere.

Unfortunately, AT&T has no choice now but to downsize its consumer operation significantly and to close the Charleston facility and many others like it throughout the country. Please be assured that we deeply appreciate your strong support for AT&T over many years, and that we take these steps out of necessity and with great reluctance.

Very truly yours,

October 21, 2004

The Honorable Dan Foster  
West Virginia House of Delegates  
Building One, Room E-230  
Charleston, West Virginia 25305-3135

Dear Representative Foster:

I saw a copy of the October 13 letter sent to you by AT&T's Condit in response to your letter of October 4.

In what has become typical of this once great company, the response is not truthful or factual.

The position of our Union has always been to do what we can to see that there was a level playing field on which all companies can compete. The companies that provided the best service for the price would be the winners in the marketplace.

In January 2003, I met with AT&T CEO Dave Dorman. I asked him if AT&T would still be here as a standalone company in three years. He said it would not.

I said that since he has 146 switches around the country, with a little investment AT&T could be a major player in the years ahead. His response: "Why should I invest when I can get it for nothing."

What Mr. Dorman referred to was the regulation at that time that let him get lines from Verizon, for example, below cost — resulting in an unlevel playing field and thousands of layoffs at Verizon.

In August last year, Mr. Dorman's deal to sell AT&T to BellSouth fell through. Subsequently, a top official of AT&T, in response to my question as to whether the company was still up for sale, responded: "When the price is right."

The Honorable Dan Foster

October 21, 2004

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Mr. Dorman, over the past 18 months, has personally called on me to assist him and has always received a positive response. Two major examples:

- To assist AT&T win a big contract with Kaiser Permanente.
- To take the lead in opposing MCI WorldCom because of the enormous fraud committed by its officers; to lobby all levels of government against that company being rewarded with lucrative contracts.

AT&T could easily keep the Charleston call center open by bringing back just 230 of the 500 jobs they previously transferred from Charleston to Bangalore.

So, it is, indeed, disingenuous of AT&T management, in any way, to blame their mismanagement on our Union and its members.

Thank you for your support.

Sincerely,

A handwritten signature in black ink that reads "Morton Bahr". The signature is written in a cursive, flowing style. Above the signature, there is a single, short, diagonal stroke.

Morton Bahr  
President

cc: The Honorable Bob Wise